# Matches found.



ABC's Personality Profiler has found careers well suited to you and program matches at ABC College.

# **Your Career Matches**

Here's a list of occupations that generally attract ESTPs—use it as a starting point for your own career direction. Click the ABC program matches to explore your education options.

Automated Systems TechnologistsInstrument TechniciansAutomation & ManufacturingInstrument Technician,

Engineering Technology, Diploma

Automotive Service Technicians Automotive Service Technician, Apprenticeship Automotive Service, Certificate

Carpenters Carpenter, Apprenticeship Carpentry & Construction, Certificate

Cooks Cook, Apprenticeship

Correction Officers/ Protective Service Workers Sociology, Bachelor of Arts Psychology, Bachelor of Arts Social Work, Diploma

Electricians Electrician, Apprenticeship

Gasfitters Gasfitter, Apprenticeship

Heavy Equipment Technicians Heavy Equipment Technician, Apprenticeship

Immigration Officers French, Bachelor of Arts Spanish, Bachelor of Arts Instrument Technician, Apprenticeship

Locksmiths Locksmith, Apprenticeship

Millwrights Millwright, Apprenticeship

**Optometrists** Optometry, Bachelor of Science Pre-Professional

Parts Technicians Parts Technician, Apprenticeship

Pharmacy Technicians Pharmacy Technician, Certificate

Plumbers Plumber, Apprenticeship

Police & Detectives Sociology, Bachelor of Arts Psychology, Bachelor of Science

**Rig Technicians** Rig Technician, Apprenticeship

Steamfitters/Pipefitters Steamfitter/Pipefitter, Apprenticeship

Water Well Drillers Water Well Driller, Apprenticeship

Welders Welder, Apprenticeship

# Your Personality Type: ESTP

#### Extraversion

- Outgoing
- Talkative
- Socially engaged

# Sensing

- Sensible
- Practical
- Realistic

#### Thinking

- Logical
- Fair
- Business-like

# Perceiving

- Spontaneous
- Flexible
- Open-Minded

#### **General Description**

ESTPs are active people who love to solve problems. Their attention to detail, logical thinking and adaptable nature can really shine during problem-solving. No other style is so creative when it comes to getting a grip on a practical problem and wrestling with it until it is solved. They have a natural ability to encourage others to participate, so they make terrific leaders during times of crisis when new problems are emerging and new ways of dealing with them are needed.

# **Your Personality Profile Report**



#### **ESTP Ideal Work Environment**

- Performs well in competitive and action oriented situations
- Needs freedom from controls and supervision
- · Prefers unstructured and flexible work environments
- Excels in contests and 'hands on' activities
- Learns by doing and putting new skills to immediate use
- Gives direct answers and responds quickly to questions

This personality profile is based on the work of C.G. Jung, whose theories principally developed popular psychometric instrument, the Myers-Briggs Type Indicator. Jung proposed that people have personality preferences similar to being right- or left-handed. Understanding personality preferences can provide insight into your behaviour and help with decision-making.

# What do the letters mean?

### First Preference: Extraversion or Introversion (E or I)

People with a preference for Extraversion focus their attention outwards and are drawn to the external world of action. They tend to be more talkative and their interests more varied.

People with a preference for Introversion focus their attention inwards and are drawn to the inner world of understanding. They tend to be more thoughtful and their interests are deeper.

#### Second Preference: Sensing or iNtuition (S or N)

People with a preference for Sensing learn about their world through experience. Because they focus on what they have seen or heard or touched, they develop a practical and realistic outlook on the world.

People with a preference for iNtuition go beyond their direct experience and focus on the meaning of the information. This gives them a "big picture" outlook on life and they tend to be more creative and innovative.

#### Third Preference: Thinking or Feeling (T or F)

People with a preference for Thinking make decisions based on impersonal criteria like principles and logic. They apply the same rules to everyone making them fair and businesslike, asking: "Is this decision logical? Can I support the decision with facts?"

People with a preference for Feeling make decisions based on their own personal values. Because they treat everyone individually, they tend to be more empathetic and compassionate, asking: "How do I feel about this decision? What will be the consequences for those involved?"

# Fourth Preference: Judging or Perceiving (J or P)

People with a preference for Judging are not necessarily judgmental; rather they want their lives to be predictable so they make decisions quickly. Judging-types tend to be organized.

People with a preference for Perceiving want their lives to be open to new experiences so they postpone decisions. Perceiving-types tend to be spontaneous.

# **Your Personality Profile Report**



# Why is ABC a good match?

ABC is college as you always imagine it should be—great programs, great people and a great campus—all in the heart of central Alberta.

ABC offers a genuine educational experience. We're small enough not to be intimidating, but big enough to offer independence, experience and provide our students with a quality education, including over 75 different degrees, diplomas, certificates and apprenticeships. ABC has adapted with the changing economy and offers a practical, grass roots, "how to" approach to education.

Because our students are at the core of everything we do, you can feel confident that ABC will provide you with an education that helps prepare you to succeed in your career and life.

We're here to help get you started. Contact us today!

#### ABC Prospective Student Office

p: 555.342.3400 or toll-free 1.888.732.4630 e: inquire@ABC\_College.edu